

## Bidding Risk

This often results in what we refer to as "like-kind risk", as discussed below. Even when like-kind risk is identified and resolved, the bidding process can result in scope creep issues (also discussed below) or bids for incomplete packages, missing vital fittings or components that result in additional costs to you down the road. Cavanaugh's staff are well experienced with equipment and service contract bidding, and can help you write more complete, less risky bid requests. We will also help you review the bids and suppliers your contractor or EPC has chosen to ensure the saving you expect to receive are not supplanted by increased costs to fix incompatibility issues, inferior products, and to purchase the missing parts.